

HOW TO RELATE TO OTHER COLORS (CONTINUED)

BLUE: Some tips on how others can relate to them.

DO:

1. Tell them what your personal feelings are about any topic.
2. Listen attentively and look at them while talking to them.
3. Tell them what you appreciate about them.
4. Physically touch them (appropriate hugs and kisses).
5. Accept their individuality and uniqueness.
6. Allow them to express their feelings.
7. Be honest and sincere.

DON'T:

1. Be abrupt or cut them off while they are talking.
2. Discount their dreams.
3. Expect them to be confrontational.
4. Compare them to someone else.
5. Deny their emotions or criticize their sensitivity.
6. Ignore them.
7. Take advantage of their kindness.

GREEN: Some tips on how others can relate to them.

DO:

1. Give logical explanations.
2. Allow them time to think about their decisions.
3. Expect them to take a leadership role.
4. Earn their respect.
5. Acknowledge their intelligence.
6. Present data to support ideas.
7. Recognize their need to get to the point quickly.

DON'T:

1. Force them to talk about their feelings too much.
2. Become too emotional when arguing with them.
3. Be indecisive.
4. Expect public display of emotions.
5. Take everything they say personally.
6. Force them to go to parties.
7. Embarrass them in public.