

HOW TO RELATE TO OTHER COLORS

GOLD: Some tips on how others can relate to them.

DO:

1. Carry through with what you say you're going to do.
2. Show them the practicality in an idea or a product.
3. Be on time.
4. Say "thank you" and reciprocate when you receive gifts from them.
5. Remember their birthdays.
6. Acknowledge them when they do something well.
7. Give them time to plan things.

DON'T:

1. Expect them to be spontaneous.
2. Ask them to spend their money frivolously.
3. Force them to take risks.
4. Use profane language around them.
5. Demand too much immediate change.
6. Expect them to challenge the law or any established rules.
7. Insist they make decisions without all the facts.

ORANGE: Some tips on how others can relate to them.

DO:

1. Be upbeat around them.
2. Appreciate their jokes and playful nature.
3. Allow them to be independent.
4. Provide some structure for them yet be flexible.
5. Respect their need to stay busy doing things.
6. Understand their ability to do several things at the same time.
7. Have fun with them.

DON'T:

1. Be intimidated by their energy.
2. Expect to stay depressed in their presence.
3. Be surprised at their changeable nature.
4. Force them to be too serious about life.
5. Demand that they stick to a strict schedule.
6. Write them off as flakes because of their lightheartedness.
7. Start a fight with them unless you intend to fight.